Mr. Guy Grand – Director Veteran Adjusting School PO Box 3976 Sedona, Arizona, 86340

Dear Mr. Grand,

This letter is in response to your request that Eberl Claims Service become a partnering Adjusting Firm with Veteran Adjusting School and help our nation's veterans and other qualified individuals find gainful employment as insurance adjusters.

As a proud supporter of the Wounded Warrior Project, Eberl applauds you and your school for helping these brave men and women make the transition from military duty back into civilian life. With your training, they will be well qualified to enter our industry. Having served our country, we know they will be ready and committed to the profession and our clients and customers.

Eberl Claims Service is a national company providing claims adjusting services to insurance carriers for their daily and catastrophe claims. Typically, we require at least two years of experience in claims adjusting prior to being deployed with Eberl. With your training and assurance that they are ready for deployment consideration, Eberl Claims Service will consider the candidate(s) for any deployment for which he/she is licensed, certified and otherwise qualified for and annually attempt to integrate between 15 to 20 of your graduates into our active adjuster workforce.

There are several factors for both of us to consider:

- 1. Adjusters must be certified by Xactware ® to be knowledgeable with all aspects of the estimating software. We will accept a Level II certification, on the most current version of Xactimate, as proof of that knowledge.
- 2. Adjusters must have completed and obtained their Property Technical Certification offered as a third party certification by The Institutes.
- 3. Adjusters must have completed your entire course including the online portions and your onsite intensive training.
- 4. Adjusters must receive your certification and recommendation that they are deployment ready.
- Employment packages must include your letter of assurance that they have met their commitment to Veteran Adjusting School and that you stand behind their readiness to enter the industry.
- 6. Where permitted, the support of your instructors during the initial portion of their deployment to ensure timely and quality work submission would be welcomed.
- 7. Adjusters must, at minimum, hold a resident adjuster license and if his/her home state does not require a license, hold a designated home state license in another state.

- Adjusters must complete Eberl carrier client specific certifications as required. These
 certifications are available once an adjuster completes our application process and is
 deemed eligible for employment.
- Adjusters must complete all other Eberl employment requirements, such as completing our application process, assessment requirements, criminal background checks and/or drug screening as required by our clients.

We are proud and committed to helping these men and women find a rewarding career as insurance claims adjusters. Eberl Claims Service will work with you whenever we can to help your school and your students become successful.

Please have you students or other interested adjusters review our website and apply at: www.eberls.com.

Sincerely,

Jennifer L. Whiteaker-Hevelone, AINS, ANFI

Executive Director

Eberl Claims Service

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